

**LAKE OF THE WOODS  
FEE SCHEDULE  
MAY 1, 2008 - APRIL 30, 2009**

**ANNUAL ASSESSMENT - \$1,127.00**

**ANNUAL TENANT FEE - \$1,122.00**

Amenities may be used on a daily basis (members, tenants and guest), short term basis (members, tenants and guests), or annual basis (members and tenants only). Daily fees are payable at the amenity. Short term passes and annual memberships may be purchased by application via mail, or at the administration office. Short term passes expire April 30, 2009. Annual memberships and short term passes are nonrefundable.

Lake of the Woods Association, Inc.  
102 Lakeview Parkway, Locust Grove, Virginia 22508  
540-972-2237

|   |                 |                  |
|---|-----------------|------------------|
| <b>ANNUAL FAMILY GUEST PASS</b>                               |                 | \$12.00          |
| <b>LOST Member/Tenant/Guest pass/Amenity Cards</b>            |                 | \$5.00           |
| <b>MAILING LIST OR LABELS</b>                                 |                 | \$100.00         |
| <b>DISCLOSURE STATEMENT FEE</b>                               |                 | \$100.00         |
| <b>REAL ESTATE TRANSFER FEE</b>                               |                 | \$100.00         |
| <b>ECC FILING FEES</b>  |                 | \$70.00          |
|   |                 | \$45.00          |
| <br>  |                 |                  |
| <b><u>ROAD FEES</u></b>                                       |                 |                  |
| ADDITIONS UP TO 120 SQ FT                                     |                 | \$2.40 PER SQ FT |
| ADDITIONS OVER 120 SQ FT                                      |                 | \$3.40 PER SQ FT |
| NEW CONSTRUCTION  |                 | \$3.40 PER SQ FT |
| DEMOLITION FEE  |                 | \$625.00         |
| <br>  |                 |                  |
| <b><u>MARINA &amp; LAKES</u></b>                              |                 |                  |
| ANNUAL SLIP   | LARGE           | \$705.00         |
|   | SMALL           | \$640.00         |
| <br>  |                 |                  |
| <b><u>STORAGE</u></b>   |                 |                  |
| ANNUAL DRY SAIL   |                 | \$285.00         |
| CANOE/KAYAK RACK FEE  |                 | \$25.00          |
| <br>  |                 |                  |
| <b><u>VEHICLE STORAGE</u></b>                                 |                 |                  |
|   | RV/BOAT STORAGE | \$375.00         |
| <br>  |                 |                  |
| <b><u>BOAT REGISTRATIONS (Pro Rated as of 9/1/08 50%)</u></b> |                 |                  |
| MANPOWERED  | UP TO 8'        | \$17.00          |
| MANPOWERED  | OVER 8'         | \$26.00          |
| SAILBOATS   | UP TO 14'       | \$22.00          |
| SAILBOATS   | OVER 14'        | \$51.00          |
| POWERED   | UP TO 10 HP     | \$51.00          |
|   | 11 TO 50 HP     | \$102.00         |
|   | 51 TO 100 HP    | \$148.00         |
|   | 101 TO 150 HP   | \$219.00         |
|   | 151 TO 200 HP   | \$286.00         |
|   | OVER 200 HP     | \$357.00         |
| <br>  |                 |                  |
| BOAT "TRY OUT" FEE  |                 | \$25.00          |
| GASOLINE  |                 | Market plus 25%  |

**GOLF 2008 - 2009 MEMBERSHIP OPTIONS**

**(Annual Membership Benefits: 10 Day Advance Tee Times, 30% Shop Discount)**

|                                       |     |           |                      |        |            |
|---------------------------------------|-----|-----------|----------------------|--------|------------|
| <b><u>Annual Family</u></b>           |     |           |                      |        | \$1,558.00 |
| With Trail Fee                        |     |           |                      |        | \$2,435.00 |
| With Cart Rental                      |     |           |                      |        | \$2,725.00 |
| <b><u>Annual Individual</u></b>       |     |           |                      |        | \$1,038.00 |
| With Trail Fee                        |     |           |                      |        | \$1,622.00 |
| With Cart Rental                      |     |           |                      |        | \$1,817.00 |
| <b><u>Wknd/Hol/Twi Family</u></b>     |     |           |                      |        | \$1,038.00 |
| With Trail Fee                        |     |           |                      |        | \$1,622.00 |
| With Cart Rental                      |     |           |                      |        | \$1,817.00 |
| <b><u>Wknd/Hol/Twi Individual</u></b> |     |           |                      |        | \$692.00   |
| With Trail Fee                        |     |           |                      |        | \$1,082.00 |
| With Cart Rental                      |     |           |                      |        | \$1,211.00 |
| <b><u>(Prorated)</u></b>              | 75% | 8/1/2008  | Junior (18 or Under) | FREE   | Member     |
|                                       | 50% | 11/1/2008 | Junior (18 or Under) | \$5.00 | Guest      |
|                                       | 25% | 2/1/2009  |                      |        |            |

**(Multi-Play Passes eligible for use by Card Holder Only)**

|  |            |
|--|------------|
| <b><u>18 Holes 35-Play Pass Multi-Pass</u></b> | \$595.00   |
| With Trail Fee                                 | \$950.00   |
| With Cart Rental                               | \$1,025.00 |
| <b><u>9 Holes 35-Play Pass Multi-Pass</u></b>  | \$355.00   |
| With Trail Fee                                 | \$585.00   |
| With Cart Rental                               | \$620.00   |

**ANNUAL CART STORAGE** \$350.00

**DAILY CART RENTAL**

|                           |                    |
|---------------------------|--------------------|
| Cart Rental (All Golfers) | \$14.00 (18 holes) |
| Cart Rental (All Golfers) | \$10.00 (9 holes)  |

**"DAILY" CHARGES**

|                            |                    |
|----------------------------|--------------------|
| Green Fee (Property Owner) | \$20.00 (18 holes) |
| Green Fee (Property Owner) | \$12.00 (9 holes)  |
| Guest Fees (M-F)           | \$25.00 (18 holes) |
| Guest Fees (M-F)           | \$14.00 (9 holes)  |
| Guest Fees (Wknd/Hol)      | \$30.00 (18 holes) |
| Guest Fees (Wknd/Hol)      | \$16.00 (9 holes)  |

**TWILIGHT(STARTS AT 12:00)**

|                            |                        |
|----------------------------|------------------------|
| Twilight - Property Owners | \$13.00 (without cart) |
| Twilight - Guests          | \$18.00 (without cart) |

**HANDICAP FEES** \$27.00 each

**GOLF TOURNAMENT FEE (Per Player)** \$7.00

**BAG STORAGE**

|            |         |
|------------|---------|
| Individual | \$75.00 |
|------------|---------|

**POOLS ANNUAL**

|                            |          |
|----------------------------|----------|
| FAMILY                     | \$180.00 |
| COUPLE                     | \$120.00 |
| INDIVIDUAL                 | \$80.00  |
| JUNIORS (AGES 15 -college) | \$60.00  |
| (AGES 6 - 14)              | \$25.00  |
| (AGE 5 & UNDER)            | FREE     |

|                   |         |
|-------------------|---------|
| DAILY - MEMBER    | \$6.00  |
| DAILY - GUEST     | \$7.00  |
| SHORT - TERM PASS | \$24.00 |

**SWIMNASTICS**

|                     |         |
|---------------------|---------|
| T/TH (Members)      | \$30.00 |
| T/TH (Non-Members)  | \$60.00 |
| M/W/F (Members)     | \$45.00 |
| M/W/F (Non-Members) | \$90.00 |
| DAILY               | \$5.00  |

**LESSONS**

|  |         |
|--|---------|
| PRIVATE (1/2 Hour Class)                       | \$90.00 |
| GROUP (Member, 8 Classes Per Session)          | \$40.00 |
| GROUP (Non-Pool Member, 8 Classes per Session) | \$50.00 |

**POOL PARTIES**

(Contact pool for availability and fees)

**FITNESS ROOM**

|   |         |
|---|---------|
| ANNUAL FEE (5/1/08 to 4/30/09 - NOT PRORATED) | \$75.00 |
|---|---------|

**SKATEBOARD PARK**

|                         |         |
|-------------------------|---------|
| ANNUAL USER FEE         | \$50.00 |
| DAILY MEMBER/TENANT FEE | \$3.00  |
| GUEST FEE (PER VISIT)   | \$5.00  |

**COMMUNITY CENTER**

|  |         |
|--|---------|
| TEEN ID (5/1/08 - 4/30/09)               | \$25.00 |
| MEMBERS WITHOUT ID & GUESTS - DAILY FEES | \$3.00  |

**WOODS CENTER PRO/LOGO SHOP - MERCHANDISE DISCOUNTS AVAILABLE'**

30% MERCHANDISE DISCOUNT FOR ANNUAL GOLF MEMBERSHIP

**OR**

20% MERCHANDISE DISCOUNT FOR PURCHASER OF ANY OTHER ANNUAL AMENITY OR 35 MULTI-

**OR**

PLAY PASS

15% MERCHANDISE DISCOUNT TO ALL OTHER LOWA MEMBERS

**\*Must show current Membership Card**

**EQUESTRIAN CENTER**

|   | <b><u>Members</u></b>    | <b><u>Guests</u></b>    |
|---|--------------------------|-------------------------|
| BOARDING (Monthly)                        | \$450.00/\$500.00        | \$550.00/\$600.00       |
| RENTALS                                   |                          |                         |
| 1/2 HOUR TRAIL                            | \$25.00                  | \$30.00                 |
| 1 HOUR TRAIL                              | \$40.00                  | \$40.00                 |
| 15 MINUTE PONY RIDE                       | \$15.00                  | \$18.00                 |
| HORSE USE FEE                             | \$15.00                  | \$30.00                 |
| SHORT TERM PASS                           |                          |                         |
| (5) 1 HOUR RIDE                           | \$190.00                 |                         |
| (5) 1/2 HOUR RIDE                         | \$120.00                 |                         |
| (5) 15 MINUTE PONY RIDE                   | \$70.00                  |                         |
| LESSONS                                   |                          |                         |
| 1/2 HOUR PRIVATE                          | \$40.00                  | \$45.00                 |
| BLOCK OF 10 (private)                     | \$390.00                 | \$430.00                |
| BLOCK OF 5 (private)                      | \$195.00                 | \$215.00                |
| 1 HOUR GROUP                              | \$30.00                  | \$35.00                 |
| BLOCK OF 10 (group)                       | \$290.00                 | \$330.00                |
| BLOCK OF 5 (group)                        | \$145.00                 | \$170.00                |
| PONY PARTIES - 2 PONIES FOR 30 MINUTES    | \$80.00                  | \$80.00                 |
| PONY PARTIES - 3 PONIES FOR 30 MINUTES    | \$130.00                 | \$130.00                |
| TRAILERING FEES                           | \$25.00 (first 50 miles) | \$1.00/Additional Miles |
| HORSE SHOW REGISTRATION ENTRY (per class) | \$12.00                  | \$12.00                 |

BOARDING CHARGES ARE SUBJECT TO CHANGE BASED ON COSTS. INDIVIDUAL SERVICES TO BOARDERS MAY BE PROVIDED, AT AN ADDITIONAL COST.

SHORT-TERM PASSES ARE VALID FOR TRAIL RIDES ONLY. USE IS BY RESERVATION ONLY AND IS RESTRICTED TO THOSE TIMES WHEN PERSONNEL IS AVAILABLE.

**CAMPGROUND**

|   |          |
|---|----------|
| ANNUAL 5/1/08 - 4/30/09<br>(Pro-rated monthly fees for annual users only) | \$675.00 |
| MONTHLY   | \$200.00 |
| WEEKLY  | \$75.00  |
| DAILY   | \$16.00  |
| (MARCH 1ST TO NOVEMBER 30TH Utilities Available)                          |          |

**TEMPORARY PARKING**

|        |         |
|--------|---------|
| DAILY  | \$10.00 |
| WEEKLY | \$45.00 |

**ANNUAL CAMPERS ONLY**

|  |         |
|--|---------|
| OFF SEASON BOAT STORAGE (DECEMBER 1 - MARCH 1) | \$70.00 |
|--|---------|

**LOT A/B STORAGE AREAS - NO BOATS ALLOWED**

|  |                 |
|--|-----------------|
| LOT A STORAGE (NON-SECURED AREA)         | \$315.00 yearly |
| LOT B TRAILER STORAGE (NON-SECURED AREA) | \$130.00 yearly |

**TENNIS**

|                           |         |
|---------------------------|---------|
| ANNUAL FEE (INCLUDES KEY) | \$60.00 |
|---------------------------|---------|

**For Clubhouse Fees and Banquet Fees, please call the Clubhouse.**

**For Woods Center Fees, please call Fareways.**

**For marketing purposes, Operation Center Managers, with approval of the General Manager, may on occasion alter the non-annual fees.**