

**Lake of the Woods Association, Inc.**  
**COMMUNICATIONS & CCS APPROVED BUDGET FY 08 - January, 2008**

	<b>201 - Committees &amp; Commun Svc</b>							
	<b>PRIOR YTD</b>	<b>CURRENT YTD</b>	<b>VARIANCE</b>	<b>FY06 ACTUALS</b>	<b>VARIANCE</b>	<b>VARIANCE</b>	<b>FY07</b>	<b>FY08</b>
	<b>1/31/2007</b>	<b>1/31/2008</b>	<b>1-08 - 1-07</b>	<b>4/30/2007</b>	<b>FY08 LESS FY06</b>	<b>FY08 LESS FY07</b>	<b>BUDGET</b>	<b>BUDGET</b>
Administrative Income								
Miscellaneous Income	-327	250	577	-327	327	-1,925	1,925	0
Disposal of Assets-Gain or Lo	-1,463	0	1,463	-1,463	1,463	0	0	0
<b>Total Admin Income</b>	<b>-1,790</b>	<b>250</b>	<b>2,040</b>	<b>-1,790</b>	<b>1,790</b>	<b>-1,925</b>	<b>1,925</b>	<b>0</b>
Communications Income								
Advertising-Club Ads	0	1,750	1,750	0	0	-1,800	1,800	0
Advertising-Grid Space/B Boar	0	4,919	4,919	0	4,530	-773	5,303	4,530
Advertising-Back Page	0	13,820	13,820	0	0	-15,600	15,600	0
Advertising-Display	0	101,038	101,038	0	5,000	-103,640	108,640	5,000
Advert=Classified/Other	125,949	12,946	-113,003	159,712	-9,712	134,837	15,163	150,000
Cable Franchise Fee	0	0	0	37,206	-7,206	-1,000	31,000	30,000
<b>Total Communications Income</b>	<b>125,949</b>	<b>134,473</b>	<b>8,524</b>	<b>196,918</b>	<b>-7,388</b>	<b>12,024</b>	<b>177,506</b>	<b>189,530</b>
ECC Income								
ECC Fees	9,786	7,105	-2,681	12,561	439	-5,000	18,000	13,000
<b>Total ECC Income</b>	<b>9,786</b>	<b>7,105</b>	<b>-2,681</b>	<b>12,561</b>	<b>439</b>	<b>-5,000</b>	<b>18,000</b>	<b>13,000</b>
Security Income								
Legal & Compliance Fees	-35	0	35	0	0	0	0	0
<b>Total Security Income</b>	<b>-35</b>	<b>0</b>	<b>35</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Marketing Income								
Marketing - Web Set-up Fees	100	0	-100	300	-300	0	0	0
Marketing - Website Link Fees	90	0	-90	270	-270	0	0	0
Marketing - Advertising Fees	500	0	-500	1,500	-1,500	0	0	0
Marketing - Advertising Folde	100	0	-100	100	-100	0	0	0
<b>Total Marketing Income</b>	<b>790</b>	<b>0</b>	<b>-790</b>	<b>2,170</b>	<b>-2,170</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL REVENUE</b>	<b>134,700</b>	<b>141,828</b>	<b>7,128</b>	<b>209,859</b>	<b>-7,329</b>	<b>5,099</b>	<b>197,431</b>	<b>202,530</b>
Paryoll & Benefits								
Salaries	93,570	107,322	-13,752	125,863	-68,616	-49,101	145,378	194,479
Payroll Taxes - FICA	7,046	8,210	-1,164	9,460	-5,286	-3,624	11,122	14,746
Payroll Taxes - Unemployment	801	567	234	1,448	-72	-320	1,200	1,520
Employee Benefits - Medical	7,703	8,770	-1,068	10,560	-2,581	-7,137	6,004	13,141
Employee Benefits - Life	120	141	-21	160	5	319	474	155
Employee Benefits - LTD	184	220	-37	245	-72	-317	0	317
Employee Benefits - 401K	987	1,675	-688	1,528	-56	574	2,158	1,584
Allocated Salaries/Payroll Ta	0	4,400	-4,400	0	0	0	0	0

Total Payroll & Benefits	110,410	131,306	-20,896	149,264	-76,678	-59,606	166,336	225,942
Administrative Expenses								
Travel & Training	2,343	300	2,044	2,935	875	-60	2,000	2,060
Insurance - General Liability	6,125	6,327	-202	7,254	-1	575	7,830	7,255
Insurance - Fire/Rescue Donat	0	40,500	-40,500	0	-42,000	-1,500	40,500	42,000
Postage	15,581	16,547	-966	20,394	2,094	5,352	23,652	18,300
Advertising	0	0	0	0	0	50	50	0
Dues & Subscriptions	19	43	-24	29	-51	0	80	80
Printing	37,038	31,862	5,176	49,794	3,569	-575	45,650	46,225
Office Supplies	2,689	1,222	1,467	3,372	1,322	950	3,000	2,050
Expendable Furnishings	1,943	2,169	-226	7,046	46	125	7,125	7,000
Contingency - Adm	0	0	0	41	41	0	0	0
Total Administrative Expenses	65,738	98,970	-33,232	90,865	-34,105	4,917	129,887	124,970
Utilities								
Electricity	6,885	6,982	-96	9,857	-293	836	10,986	10,150
Water/Sewer	1,681	1,983	-303	2,213	-67	-65	2,215	2,280
Telephone	4,713	4,331	382	6,260	-990	-1,850	5,400	7,250
Heating Fuel	218	407	-189	507	-93	587	1,187	600
Total Utilities	13,497	13,703	-206	18,838	-1,442	-492	19,788	20,280
Taxes and Licenses								
Personal Property Taxes	3,150	3,195	-45	3,849	-51	325	4,225	3,900
Total Taxes and Licenses	3,150	3,195	-45	3,849	-51	325	4,225	3,900
Contractual Services								
Outsource Services	5,285	5,307	-23	6,365	-1,265	3,993	11,623	7,630
LOW - Bldg-Maint	34,497	32,652	1,846	41,872	-6,417	-5,457	42,832	48,289
LOW - Equip-Maint	183	36	147	183	-335	551	1,069	518
LOW - Roads-Maint	48,466	69,672	-21,206	55,778	-52,709	-44,683	63,804	108,487
LOW - Grounds-Maint	78,712	63,732	14,980	108,656	-22,319	-2,673	128,302	130,975
LOW - Custodial-Maint	12,736	18,345	-5,609	17,165	-4,873	-2,595	19,443	22,038
Total Contractual Services	179,879	189,743	-9,864	230,018	-87,919	-50,864	267,073	317,937
Other Expenses								
Board Functions/Special Mtn	0	17	-17	0	0	0	0	0
Equipment Rental	2,840	1,313	1,528	3,108	3,108	3,200	3,200	0
Donations	39,100	0	39,100	39,100	39,100	0	0	0
Special Events Expense	11,202	27,603	-16,401	11,202	-16,298	-2,000	25,500	27,500
Supplies	771	2,103	-1,332	1,239	178	1,214	2,275	1,061
Repairs & Maint-Furn/Equip	747	0	747	1,062	62	-1,000	0	1,000
Repairs & Maint-Bldgs/Grounds	0	0	0	2,966	2,966	0	0	0
Total Other Expenses	54,660	31,036	23,624	58,677	29,116	1,414	30,975	29,561

