

**EQUESTRIAN CENTER
FY07 APPROVED BUDGET
2/3/07**

INCOME

Sponsors	2,500
Show Registrations	21,770
Hourly Rentals	10,800
Fee schedule:	
1/2 hour trail - \$25	
1 hour trail - \$35	
15 min. pony ride - \$10	
The average trail ride consumes the time of at least two barn workers for two hours per ride.	
Riding Lessons	30,849
Fee schedule:	
1/2 hour private - \$35	
Hour group - \$25	
Block of 10 group - 20% discount	
Block of 10 private - 20% discount	
Block of 5 group - 10% discount	
Block of 5 private - 10% discount	
Based on thirty students purchasing two blocks each during the year.	
Boarding	46,080
Based on 12 full boarders. Fee includes blanketing, fly masks, sand clear, grain, hay, bringing horses in and out, and cleaning stall. Meds-fees additional. (\$325 per mo)	
Other Income	30,770
Summer horse camp: 6 one week sessions, 15 campers per session.	18,900
\$210/camper/session	
\$260 for non-residents	
\$210 adult camp, 6 adults for one week.	
Horse trailering fees (\$25)	1,900
Horse use fees - \$15 & \$30	3,300
Pony parties	2,520
\$80 party - \$130 party/1 per month.	
Haunted barn, open house, pony rides on the point.	2,500
Coaching fees	1,650

Short Term Pass	2,000
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Fee schedule:

5 - 1/2 hour trail - 5x20=\$100 - discount = \$80

5 - 1 hour trail - 5 x 30=\$150 - discount = \$120

5- 15 min. pony ride - 5 x10 = \$50 - discount = \$40

Total Income	144,769
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EXPENSES

Payroll

Salaries	104,856
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Manager, riding instructor FT	S-1
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Barn worker/trail guide/office mgr. FT	H-5
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Barn worker/maintenance FT	H-5
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Barn workers (PT-total hours 2080)	H-3
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Payroll Taxes	9,114
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Employee Benefits	20,818
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Subtotal Payroll	134,788
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Administration

Acct 5310: Travel & Training	1,000
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Acct 6110: Insurance	8,750
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Acct 6210: Postage	750
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Acct 6220: Advertising	1,180
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 Includes employee recruiting and 4 ads in Horse Talk Magazine

Acct 6230: Dues & Subscriptions	595
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 Includes show dues and manager show dues

Acct 6240: Printing	400
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Acct 6250: Office Supplies	300
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Acct 6260: Expendable Furnishings	1,000
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Subtotal Administration	13,975
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Utilities

Acct 6010: Electricity	5,000
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Acct 6020: Water/Sewer	2,000
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Acct 6040: Telephone	1,000
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Subtotal Utilities	8,000
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Operating Expenses

Acct 7110: Blacksmith		3,507
Acct 7120: Veterinarian		7,350
Acct 7130: Feed		26,000
Acct 7480: Supplies		15,975
	Includes leasing expense, grooming supplies, sawdust/bedding.	
Subtotal Operating Expenses		52,832

Taxes and Licenses

Acct 6410: Personal Property Tax		240
Subtotal Taxes and Licenses		240

Contractual Services

Acct 7470: Contractual Services		2,100
	Alarm system	420
	Tack and blanket repair	1680
LOWA - Building-Maintenance		5,439
LOWA - Equipment-Maintenance		1,640
LOWA - Roads-Maintenance		8,101
LOWA - Grounds-Maintenance		1,158
LOWA - Custodial-Maintenance		484
Subtotal Contractual Services		18,922

Other Expenses

Acct 7140: Judging Fees		2,800
	7 pointed shows @ \$400 ea.	
Acct 7420: Special Events		9,425
	Ribbons & Silver	3000
	Year End Awards	2000
	Announcer 7 pointed shows @ \$150	1050
	Secretary 7 pointed shows @ \$125	875
	Starter 7 pointed shows @ \$100	700
	Engraving trophies	200
	Banquet presentation	0
	Camp (arts and craft supplies)	500
	Committee & special activities	750
	Horse show misc. supplies	350
Acct 7520: Small Tools & Equipment		500
Acct 7810: Gas/Oil/Diesel		2,089
Subtotal Other Expenses		14,814

Contribution to Replacement	14,483
Total Expenses	258,054
Net Surplus (Deficit)	(113,285)