

**CLUBHOUSE  
FY07 APPROVED BUDGET  
2/3/2007**

**INCOME**

**Food/Beverage Income**

Food Sales	212,412
Liquor Sales	48,559
Wine Sales	23,343
Beer Sales	16,886
Beverage Sales	14,629

**Subtotal Food/Beverage Income** **315,829**

**Banquet Food/Beverage Income**

Banquet Food Sales	198,000
Banquet Liquor Sales	19,299
Banquet Wine Sales	15,970
Banquet Beer Sales	10,274
Banquet Beverage Sales	1,367

**Subtotal Banquet Food/Beverage Income** **244,910**

**Subtotal All Food/Beverage Income** **560,739**

**Other Income**

Room Rental	8,500
Banquet Fees, Etc. Skirting Fees, cake cutting fees, bar fees, chairs, arbor, etc.	16,298
Miscellaneous Income Banquet deposits non-refundable because event not planned timely	3,803

**Subtotal Other Income** **28,601**

**Breakfast/Lunch/Snack Bar Income**

Breakfast/lunch/Snack Bar Food	23,443
Breakfast/lunch/Snack Bar Beer	3,172

**Subtotal Breakfast/Lunch/Snack Bar Income** **26,615**

**Total Income** **615,955**

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## EXPENSES

### Food/Beverage Cost

Acct 4880: Food Cost	187,620
Acct 4881,4882,4883: Liquor,Beer,Wine Cost	42,737
Acct 4884: Bar Supplies	0
<b>Subtotal Food/Beverage Cost</b>	<b>230,357</b>

### Lunch/Snack Bar - Food/Beer Cost

Breakfast/Lunch/Snack Bar Food Cost	10,314
Breakfast/Lunch/Snack Bar Beer Cost	1,110
<b>Subtotal Lunch/Snack Bar - Food/Beer Cost</b>	<b>11,424</b>
<b>Total Food/Beverage/Beer Cost</b>	<b>241,781</b>

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### Payroll

Salaries		423,425
<b>Management and Supervisory:</b>		
Club Manager	S-4	
Asst. Manager	S-1	
Admin. Asst.	H-4	
Chef	S-3	
Asst. Chef	S-1	
Catering Director	S-1	
Housekeeper	H-3	
<b>Back of House - Full Time</b>		
Prep Cook	H-5	
Server	H-1	
<b>Back of House - Part Time</b>		
Cooks	H-4	
Dishwashers	H-2	
<b>Back of House - Part Time</b>		
Cashier/Hostess	H-3	
Busser	H-1	
Servers	Unclassified	
Bartender	H-1	
Payroll Taxes		36,312
Benefits		75,655
Includes health,life,disability and 401K.		
<b>Subtotal Payroll</b>		<b>535,392</b>

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### Administration

Acct 5310: Travel & Training	515
Acct 6110: Insurance	25,750
Property, liability and workmen's compensation.	
Acct 6210: Postage	309
Acct 6220: Recruiting	1,030
Acct 6230: Dues & Subscriptions	103
Acct 6240: Printing	412
Acct 6250: Office Supplies	3,090
Acct 6260: Expendable Furnishings	3,090
This amount has basically been "earmarked" for furnishings recommended by the interior designer.	
Acct 7410: Bank Card Commission	12,360
Acct 7990: Cash Short & Over	0
<b>Subtotal Administration</b>	<b>46,659</b>

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### Utilities

Acct 6010: Electricity	64,321
Acct 6020: Water and Sewer	10,300
Acct 6040: Telephone	8,240
Acct 7010: Propane Gas	13,287
<b>Subtotal Utilities</b>	<b>96,148</b>

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### Operating Expenses

Acct 7040: Linens	13,600
Acct 7450: Uniforms	1,545
Acct 7480: Supplies	32,275
This items includes operating supplies, such as paper products, cleaning supplies, as well as service ware, kitchen utensils and general decorations.	
Acct 7510: Equipment Rental	1,030
Acct 7520: Small Tools	103
<b>Subtotal Operating Expenses</b>	<b>48,553</b>

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### Taxes and Licenses

Acct 6410: Personal Property Tax	3,447
Acct 7460: Licenses & Permits	1,854
<b>Subtotal Taxes and Licenses</b>	<b>5,301</b>

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### Contractual Services

Acct 7470: Contractual Services	77,174
Dillard Security Alarm	
ProVent Hood Cleaning	
Pest Control - Ecolab	
Waste Management	
U.S. Septic (grease traps)	
Fire Protection	
Simplex Grinnell	
Ecolab (dishwasher rental)	
Soft Touch (carpet cleaning)	
Independence Music	
G.C.S.	
Window Cleaning	
Cleaning Contract	
LOWA-Building-Maintenance	31,786
LOWA-Equipment-Maintenance	236
LOWA-Roads-Maintenance	124
LOWA-Grounds-Maintenance	1,515
<b>Subtotal Contractual Services</b>	<b>110,835</b>

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### Other Expenses

Acct 7420: Special Events	6,480
Lighted Boat Parade After Party	
Entertainment and decorations for special occasions	
Flowers for holiday and special events	
Acct 7430: Entertainment	5,150
Entertainment for fall and spring, bands, DJ's, etc.	
Acct 7440: Marketing & Promotion	6,180
Includes discount coupons, complimentary items, new owner discounts, manager discounts, and other marketing tools to increase dining at the Clubhouse.	
<b>Subtotal Other Expenses</b>	<b>17,810</b>

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### Breakfast/Lunch/Snack Bar Expenses

Salaries (including taxes and benefits)	37,959
<b>Subtotal Breakfast/Lunch/Snack Bar Expenses</b>	<b>37,959</b>

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<b>Contribution to Replacement</b>	<b>170,173</b>
<b>Total Expenses</b>	<b>1,310,611</b>

<b>Net Surplus (Deficit)</b>	<b>(694,656)</b>
<b>Clubhouse Net</b>	<b>(671,888)</b>
<b>Breakfast/Lunch/Snack Bar Net</b>	<b>(22,768)</b>